

ROBERT W. BARNES

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PROFESSIONAL SUMMARY

Executive with a solid track record across the following disciplines: 1) Risk Management and Assessment, 2) Project Management, 3) Security Compliance, 4) Business Development, 5) Information Technology, 6) Financial Controls, and 7) Strategic Planning. Career has included Investment Banking and Upstream Oil and Gas. Committed to high levels of customer service, cost optimization, process improvement, creating and maintain IT and support infrastructure, meeting deliverables when promised, and above all, creating value.

AREAS OF EXPERTISE

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|-----------------------------|-------------------------------|----------------------|
| •Investor/ Client Relations | • Cost Reduction/ Containment | • Project Management |
| •Efficiency Gains | • Customer Service | • Data Analysis |
| •Risk Analysis/ Evaluation | • Business Strategy | • Operations |

B&R Energy, LLC. Plano, Texas

November 2004 – Present

President August 2005- Present

Packaged and syndicated over \$50 million dollars of Oil and Gas investments for accredited investors. Supervised and trained staff in security compliance and investor relations. Initiated electronic payment platform, expediting revenue distribution process, reduced overhead expenses and provided efficient payment options for investors. Developed sales tools, website and managed communication for affiliated brokers to provide accessible information to investors. Built company credibility, established rapport, and maintained communication with stakeholders at multiple levels, including those external to the organization.

Executive Vice President November 2004 to August 2005

Identified critical need to update investor payment process. Researched, selected and implemented a networked oil and gas software system. Supervised all data transfer and validation testing for new systems. Implemented electronic file system for records storage and retrieval, eliminating need for paper files. Streamlined PPM creation process and collaborated with legal team to reduce approval lead time and cost.

Barnes Oil and Gas, LLC. Plano, Texas

July 2007 – Present

VP and CIO

Created a network easily used by individuals of varying technological competencies, maintaining functional security while hosting multiple companies. Responsible for developing and supervising all financial models, websites and databases. Accountable for the coordinated management of multiple related projects directed toward strategic business and other organizational objectives. Implemented and networked OGSYS, an oil and gas accounting software and Landpro, a land, lease and asset management software for more effective and efficient record keeping and reporting. Designed and implemented paperless system for all accounting and production documents.

Brookstreet Securities Corp. Dallas, Texas

April 2005 to July 2007

Branch Manager

B&R Energy, LLC. syndicated oil and gas private placements through Brookstreet Securities. Managed a branch of Brookstreet Securities in Dallas, Texas, trained and managed registered brokers focused on selling B&R Energy product in security compliance and investor relations. Due to my strict compliance with security regulations annual audits were excellent.

Charles Schwab, Inc. Phoenix, Arizona

March 1993 to November 2004

Risk Analyst September 1998- October 1998; April 2001 -November 2004

Trade Support. Researched trade issues, resolved compliance and legal inquiries and served as an expert witness in arbitration. Provided expert evidence for Compliance department.

Project Manager October 1998 – April 2001

Implemented projects designed to either improve the customer’s electronic trading experience or offer more corporate controls for the company. Projects managed included, but not limited to (1) determining cause of unintended web trades and implementing corrective measures, (2) developing electronic safeguards against selling stock not held in the account, (3) comprehensive review and updating of the Business Resumption Plan in event of disaster, (4) Reducing time required for Fed/Maintenance Call report by 94%.

Technical Representative November 1995- September 1998

Founding team member of start up e.Schwab, low priced electronic trading division, which revolutionized the trading industry. Integral part of team developing start-up division. Recruited to be an original member of “Hot Topic” team for problem resolution. One of the original members of the Trade Support Desk for e.Schwab. Functioned as trading manager and utilized cross-functional relationships to resolve electronic trading disputes.

Registered Representative March 1993- November 1995

Placed trades for investors and resolved customer service issues, specializing in trading mutual funds, fixed income products, and options.

EDUCATION

SMU Cox Business School Executive Education Program

March 5-10, 2006

Strategic Financial Skills for the Energy Industry

Thunderbird School of Global Management, Glendale, Arizona

Master of International Management

December 1991

Finance and International Management, with an emphasis in Chinese and Asian/Pacific Rim studies.

Southern Methodist University, Dallas, Texas

Bachelor of Arts in Psychology with a Minor in Ibero-American Studies

August 1989

Studied European Community and International Marketing at SMU in Madrid, Spain Program.

Oxford University, Oxford, United Kingdom

Summer 1988

Studied International Finance and Trade.

Lean Six Sigma – Green Belt Certified

June 2010

Continuous Self Study of Current Management Literature

Have held SECURITY LICENSES: 63, 7, 8, 24

SOFTWARE EXPERIENCE

- MS Excel
- Microsoft Project
- Business Object
- Paradox
- PHDWin
- Roughneck Oil and Gas Accounting Software
- LandPro – Data extraction
- Dream Weaver
- Acrobat
- OGSYS
- halFile
- Word Perfect
- Visio